



CATKing IIT KGP WAT PI Workbook

Congrats for an IIT Kharagpur Call.

How to use this workbook!

How to use this workbook!

This is a consolidation of **25 IIT Kharagpur, WAT PI Experiences**. These are consolidated from various online sources.

IIT KGP* PI happens in PUNE/Hyderabad / Mumbai/Kharagpur/Online.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard

(If you don't have the access to the dashboard get it [here](#))

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1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA
– All of these are same terms of Writing test assignment conducted across various IIMs.

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Interview Experience – 1

NIT Graduate, L&T Defence (Mar 8, 2025)

Panel: 2 professors (Engineering & Management); ~40 min

P1 (Engineering):

“Introduce yourself; your role at L&T Defence.”

“Know about recent nuclear fission developments?” (Candidate: no.)

“Why leave an interesting job for MBA?”

“Undergrad favorite: Thermodynamics. Explain Reynolds number, lubricant functions, oil composition, modes of heat transfer.”

“Compare copper rods made by powder metallurgy vs forging conductivity.”

“Navier-Stokes Equation?” (Candidate: not recalled.)

P2 (Management):

“What tools do you use in project management? Difference between CPM and PERT?”

“Studied statistics? Linear regression, correlation?”

Outcome: Candidate converted

Interview Experience – 2

Chemical Engineering Fresher, Strong CAT (Mar 3, 2025)

Panel: 2 males (both ~40s), ~20 min

P1:

Name origin & meaning.

“Why Marketing?” Candidate cited personal interest.

“Name 2 marketing leaders you follow.” (Candidate: Aman Gupta, Asha Kharga.)

“Explain Boat’s marketing strategies and its competitive position (e.g., JBL, Skullcandy).”

P2:

“Explain fluid mechanics; follow-up technical questions.”

“Differentiate functions d/dx of $e^{(x^2)}$, $x^2 \log x$.”

“Equations of circle & ellipse for given parameters.”

P1:

“Thoughts on Trump’s high tariffs on India and other countries?”

Candidate: Navigated high-level global trade discussion.

Interview Experience – 3

Electronics Fresher with 2-Year Experience (Mar 2024)

Panel: 2 professors; ~20 min

P1 (Engineering-heavy):

“Time-invariant network, KCL, KVL.”

Transformer design, Sumpner and blocked rotor tests.

“Correlation coefficient? Central tendencies? Mode practical use.”

“Free trade vs fair trade, inflation defined.”

“Renewable energy drawbacks in India.”

P2 (Balanced mix):

“Where do you see yourself in 5 years?”

“Thoughts on RBI, regulatory bodies?”

“Questions on current events (e.g., Silicon Valley Bank fraud).”

Candidate: “felt like college viva all over again... horrible experience.”

Interview Experience – 4

VGSoM (IIT KGP) Interview Experience

Profile: 9/9/8 GEM, 10 months of work experience

Date: 9th March, 4.30 PM

Duration: 15 minutes

Panelists: 1 Female (F) & 1 Male (M)

Interview Transcript:

Female Panelist (F):

What are the different types of central tendencies? Me: Answered.

Define all three. Me: Answered.

In which cases is the median a better indicator of central tendency compared to the mean? Me: Answered.

In which cases is the mode considered a measure of central tendency? Me: Answered.

Who is the current President of India? Me: Answered.

Who is the current Governor of the RBI? Me: Answered.

Who was the previous Governor of the RBI? Me: Sorry, I don't know.

How does the RBI work? Me: Explained.

What are the Repo rate and Reverse Repo rate? Me: Explained.

Why does the RBI take loans from banks? Me: Explained.

Male Panelist (M):



You mentioned SLR. What is SLR?Me: Explained.

Do you know about the IMF?Me: Explained what the IMF does.

What are your hobbies?Me: Answered.

What kind of music do you listen to? (Since I mentioned listening to music as a hobby)Me: Answered.

Who is your favorite actor, and why?Me: Answered.

What qualities do you admire in him?Me: Answered.

Interview Experience – 5

E – Tech-Management Focus (Anonymous, early Mar 2025)

Profile: Likely CSE/Engineering graduate, 2+ yrs work ex

Panel: 2 male, ~15–20 min

M1:

“Tell us about your hometown/workplace.”

“Are you currently working?”

“How is traffic managed in your city?”

“How will technology improve supply-chain efficiency?”

“Have you heard of computational analytics?”

“What is cache? Where is cache memory?”

“Where is your PC password stored?”

“How can we bridge the digital divide?”

M2:

“Who is WHO’s director-general?”

“Tell us about Tedros Adhanom.” (candidate unable to answer)

Outcome: Candidate handled most tech and analytical questions confidently but stumbled on current-affairs; described as “a good but improvable experience.

Interview Experience – 6

IIT Kharagpur interview transcript

EWS Engineer Male. 9/8/8

Panel 1-

1. Introduce yourself. (Told)
2. So you worked at Caterpillar, tell me about origin. (Told)
3. How they operate in India. (Told)
4. What equipment you take care of? (Told)
5. What is your job role? (Told)



6. Can you specify price range of all type of Construction equipment of Caterpillar and competitors. (Told)
7. What is the process of sales conversion?(Told)
8. What problem you faced at sales pitch? (Told)
9. Which type of customer you cater?

Panel 2-

1. Do you watch some economics? Told yes
2. What are the budget allocation towards msme?(Told)
3. How GST affected your sales pitch? And negotiation is done after added tax or before? (Told)

Okay that's all from us. Do you have any questions for us?

I asked them about college clubs and committees, international immersion program and student exchange program.

Interview Experience – 7

Background :- BTech Comp Sc, 1.5yr workex

P1

1. TMAY
2. What did you have for breakfast?
3. You said you liked cricket, tell me 5 star cricketers from India
4. Tell me from West Indies
5. England
6. Zimbabwe



P2

7. Which organisation you said you work for? What do you do?
8. What are some of its products?
9. In your college, there is merit based hostel allocation? Tell me more.
10. What subjects you liked?
11. Tell me types of Databases
12. What is SQL?
13. What is the difference between Database and Machine Learning?

14. If I ask you to prepare a report on a recently released movie, how will you use DB or ML to analyse by today evening?

Back to P1

15. Let's come to Mathematics. Do you remember Calculus? What are you comfortable with?

16. What is Bayes Theorem?

17. Suppose there are 10 teams in two groups, total matches including Knock Outs?

18. What if every match is knockout?

19. What is the minimum number of teams reqd?

20. Thank you, can logout.

Interview Experience – 8

Interview Experience – 9

Background :- CSBS

1. TMAY

2. Asked me about my startup. What it did ?

3. Went on for mathematics asked a probability question. If you toss a coin 10 times what is the probability of getting atleast 3 heads?

4. Now let me complicate the problem if the coin is unbiased the probability of getting head is p and tails is q . How will you calculate the probability of atleast 3 heads?

5. Condition for inverse of a matrix.

6. Then they gave 2 matrix and asked if it can be inversed ?

7. Second panelist comes. You have done many certifications on cybersecurity. Tell me what is CIA triad?

8. what is firewall?

9. what are erp packages?

10. what is vpn?

11. what is dss and mis?

12. then i told that i am from csbs and there were many added subjects.

13. then they told me good and asked me to logout

Interview Experience – 10

My background: Food Tech

1. TMAY

2. Cat percentile?

3. 1.5 years gap year why?

4. Maths question : 1 graph and 1 probability

5. Why work ex in different field than my engineering stream?

6. How AI & IOT is used in Food Tech
7. Define blockchain?
8. How blockchain is used in f&b sector?
9. What is kyoto protocol?
10. What is Bimstec?
11. Where is Hq of UNDP?
12. How much is India's fiscal deficit?
13. What is fiscal deficit?
14. Is fiscal deficit good? Bad?
15. India's gdp?
16. World's highest gdp country?

Interview Experience – 11

IIT Kharagpur interview transcript

EWS Engineer Male. 9/8/8

Panel 1-

1. Introduce yourself. (Told)
2. So you worked at Caterpillar, tell me about origin. (Told)
3. How they operate in India. (Told)
4. What equipment you take care of? (Told)
5. What is your job role? (Told)
6. Can you specify price range of all type of Construction equipment of Caterpillar and competitors. (Told)
7. What is the process of sales conversion?(Told)
8. What problem you faced at sales pitch? (Told)
9. Which type of customer you cater?

Panel 2-

1. Do you watch some economics? Told yes
2. What are the budget allocation towards msme?(Told)
3. How GST affected your sales pitch? And negotiation is done after added tax or before? (Told)

Okay that's all from us. Do you have any questions for us?

I asked them about college clubs and committees, international immersion program and student exchange program.

Interview Experience – 12

IIT Kharagpur Interview Transcript

Date : 01.03.2025

Slot : 9.30 am - 1.00 pm

Interviewers : M1 (in his 50s), M2 (in his late 30s)

Profile : 8.5/9.1/7.9 Mech Engg with 42 months work ex in manufacturing industry

M1: Could u introduce yourself in 2 minutes ranging from ur academics, work experience and what are u doing now?

Me : Gave a prepared answer along with the current status of my employment

M1 : So u r unemployed right.

Me : Yes sir

M1 : So my colleague will start the interview

M2 : So u r a mechanical engineer and u like to talk cricket right. Why does a ball spin?

M2 : Why does a green pitch doesn't favour the spin bowlers?

M2 : Okay we shall move on to maths. What is the maxima of cubic $\cos x$?

Me : Told the method but M2 interrupted to calculate it as it just takes 2 minutes. Found the answer and explained how I arrived at it.

M2 : U have a deck of 52 cards. What is the probability of picking 2 black kings

Me : Told

M2 : Now I'll rephrase the question. What is the probability of picking it without replacement?

Me : Told

M2 : Okay I'm done

M1 : U have 4 white balls, 5 red balls and 6 blue balls. What is the probability of picking 3 balls where all 3 are red?

Me : Told

M1 : Moving on to mechanical. What is Hooke's law?

M1: What is Young's Modulus?

M1 : Do u remember the Iron carbon diagram? So what are these ledeburite, austenite and pearlite?

Me : Struggled a bit to explain as I couldn't remember it.

M1 : What is GDP and what are the factors u use to calculate it?

Me : Told the definition of GDP but couldn't quite explain the factors.

M1 : Anyways u'll learn it in MBA

M1 : Okay thank you. U may leave now.

Interview Experience – 13

Btech(CSE) fresher

3 panellist

One asked some personal questions and what is the district(UdhamSinghNagar) I live in is famous for and Why Udham Singh killed General Dyer.

2nd panelist asked me subjects I m comfortable in, I told him DSA and databases. He asked me name some algorithms then full form of DSA, name some Data Structures, What is Binary Search Tree; Finally he asked me to prepare more thoroughly and panelist3 continued

He asked some stats questions; mean median mode; Variance and it's range and grilled me on that mockingly

Overall a decent interview I think panelist 2 didn't like me

Interview Experience – 14

IIT Kharagpur VGSoM Interview Transcript

(Not Mine)

Time:9:30 AM

Profile: GEM || 9/9/7|| 17 months Work-ex|| CAT-96.83%

There were two panelists; both were professors from IIT KGP. One was from Engineering domain P1(Age~50), and the other P2 was from management domain (Age~40).

P1: Good Morning.

Me: Good Morning Sir

P1: Just give us 2 min to go through your application form. Meanwhile you can give a brief introduction about yourself

Me: Sure Sir. (Gave prepared intro)

P1: Okay, So you have graduated from NIT Jalandhar. Do you know Mr X? He was the director of NITJ once and is my friend.

Me: Sorry Sir, I am not able to recall. During my stay at NITJ Mr Y was the director.

P1: Oh, okay. No problem. So what is it that you are doing in L&T Defence?

Me: Told about the project we are working on. Importance and Confidentiality. Explained that my role involves Planning and Execution of the outfitting activities.

P1: Very Good. Do you know about new development that has recently been made in Nuclear Fission? (Related to my Work Ex)

Me: Sorry Sir, I am not aware.

P1: Okay, Why are you willing to leave your Job with such an interesting role and go for higher studies at this stage.

Me: Explained my long term goals and interests and How MBA is the best option for me to move towards my goals in a structured manner.

P1: Very well. What was your favorite Subject in Undergrad?

Me: Thermodynamics.

P1: What is Reynolds no.?

Me: Explained

P1: What is the function of a lubricant?

Me: Explained

P1: What is the composition of Oil?

Me: (I was confused at this question) Which oil sir?

P1: Any Oil.

Me: Sorry Sir. I am not sure.

P1: What are the three modes of Heat transfer? Explain them briefly.

Me: Explained

P1: Which has more conductivity? A copper rod made by powder Metallurgy or one by forging?

Me: By Powder Metallurgy. Explained my reason.

P1: (Wasn't satisfied, later explained how it will be same for both)

P1: What is Naiver Stokes Equation?

Me: Sorry Sir, I am not able to recall the equation.

P1: What are your hobbies?

Me: Playing Table Tennis, Reading books and listening Music.

P1: Okay, Tell me what will happen if I use TT bat for badminton and badminton racket for playing TT.

Me: Explained how we will not be able to achieve the precision on the 9*5 Ft table that is required in Table Tennis with a badminton racket because it has strings. Also the weight of the ball is very which makes it further incompatible to be played by a badminton racket.

P1: Okay, How will you calculate how much weight should we add to the tennis ball so that we can play table tennis with a badminton racket. Pls let me know the equations that you will be using.

Me: (Thought for 30 seconds) Just the laws of motion will be enough Sir.(later realized, there is no mass in all three equations)

P1: Thank You. I will pass to P2 now.

P2: Hi, Anshul. As you have mentioned that your role involves project management. I want to know what tools you are using.

ME: Told.

P2: What is the difference between CPM and PERT?

Me: Explained in Detail.

P2: Have you studied statistics? What is Linear Regression?

Me: Told

P2: What is correlation?

Me: Told

P2: Thank you. You may log off now.

Overall, it was a lengthy interview(40 min) with heavy focus on acads. P2 was responding very nicely to all my answers which made me comfortable.

Verdict: Converted.

Interview Experience – 15

2 males , Im a fresher CSE

Q1. R U nervous

2. TMAY

3. asked about my startup

4. what were the problems i had which led my start up losses and copyrights issue

5. discussed about recently banned startup apps like shaadi. com or naukri

6. what things can we do to avoid such dependence

7. Asked about Slope of a line, how can we find it

8. If a 26 alphabet unique 10 digit code has to be generated, how many iterations are possible of that.

P2 takes over

Asked about AI

Asked about hardwares used for AI models

Asked about jobs reduction due to implementation of AI in industry

Basically P2 ig didn't had any idea about cse so he asked very general questions.

I was not able to answer mathematics questions, i mean i tried my best but apart from this i answered everything.

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Interview Experience – 16

Date: 9th March 2019

Location: Hampshire Plaza Hotel Hyderabad Slot: Morning

Background: GEM having considerable work experience of 19 months. I had the most intense week of my life before the interview. I had traveled 3000 KM in a week to attend different interviews, most of which using buses. I also was working simultaneously, sometimes remotely and sometimes from the office. I also had planned deployments at work, which involved massive changes in the code, all of which were developed by me. This involved crazy hours and I also had the most terrible interview of my life just a day before the VGSOM interview. So, it would be an understatement to say that I was frustrated.

Luckily for me, I met a few friends and could vent all that frustration and have a few laughs about them. So, I relaxed a little before the process began.

WAT and Document Verification Experience:

The faculty began by giving a presentation about VGSOM and their program. It was followed by an interaction with a student studying there. An alumni who had also come as a panelist for interviews also spoke about his experience with VGSOM and answered the questions posed by some of the enthusiastic students.

The topic for WAT was “Is **Disruptive Innovation Sustainable in the long run**”. The main issue with the WAT was the size of the paper to write the essay. They gave half a paper to write the essay within ten minutes. One good thing about the process was that the faculty involved in your WAT would not be involved in your interview. So, there could be no bias at play during the interview.

Interview:

There were three panelists, two male (P1,P2) and one female (F1). Both the male panelists were alumni of the college and the female panelist was heading the entire interview process for the college. F1 seemed to be disinterested in the process and asked questions out of the blue. My group had the longest interviews in my slot. So, I was expecting a lot of grilling.

P1: Good morning, take a seat. Me:

Good morning. Thank you!

P1: So, Karan please tell us something about yourself

Me: Talked about family, work experience and extracurricular activities. I had omitted mentioning my college.

P1: Are you an engineer? Tell us something about your college? Me: Talked about graduation, college.

P1 (*was aware about the college*): Where do you stay and how do you travel so far? Me: I stay near Paradise. I used RTC buses to travel.

P2: Are you a vegetarian? Me:

Yes

P2: Then what's the use of staying near Paradise, you can't even enjoy the Biryani. (*The panelists began laughing*). So anyway, which were your favorite subjects in Graduation?

Me: DBMS

P2: What is 3rd and 4th Normal form, differences and examples. Me: I answered that.

P2: What are Armstrong's axioms?

Me: I could remember only two of them so I answered and told him that there were six, but I could remember only two.

P1: What are Transactions? What's their importance?

Me: Told a basic definition. Told about ACID and how it affects databases. P1: What are joins? Give an example of joins.

Me: Told

P1: Ok, Karan tell us about your family background?

Me: Talked about Mom, Dad and sister. I mentioned about father's occupation but forgot to mention anything about my sister.

F1 (Suddenly wakes up!): You did not speak anything about your sister? Don't you like talking about her?

Me: I spoke about my sister and what she does

P1 (Runs a farming business alongside his corporate job): You said your father works with a pipe company. I am looking for pipes. How would I measure the strength?

Me: Talked about different parameters like weight, quantity of water etc. P1: What about pump sets and bearing?

Me: I told him that I had no idea about that. P2: So,

Karan why do you want to do an MBA?

Me: Talked about my aspirations. I also spoke about my work experience. P2: Asked a few questions about my work experience.

P1: Tell us something about your activities in college? Me: Talked about Debates, NGO and NSS.

P2: How many seats are there in the Parliament? Me: I could not come up with the exact figure

P2: Don't you care about the country? Make a calculated guess?

Me: I told 455.

P1: Justify that number

Me: Talked about 273 being the majority mark. And I assumed that was the 51% figure. P2: Ok. What is your biggest weakness?

Me: Told a weakness, and how often people often misunderstand things.

P1: Ok that's a fair point but it is people who perceive that, this is your weakness. What do you think is your biggest weakness?

Me: I thought about it for a minute and told.

P2: Ok. I am going to give you a topic and I want you to present your opinion about that. The topic is "Current Generation is not invested in personal relationships and gets divorced quickly"

Me: I think Divorce is good because often people with different priorities come together just for the sake of it. So, if their priorities don't match then there is no point in being unhappy. If divorce leads to happiness then its better

P2: Interesting! But shouldn't you guys at least try to preserve marriages and their holiness?

Me: Yes we should. But divorce is often the last step in the reconciliation process. So, it's a means to an end!

P2: Do you have a girl friend?

Me: I was stunned by the question so I said Pardon me? P2: Are

you in a relationship?

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Me: No P2:

Why?

Me: I fumbled with an answer.

Few more embarrassing questions about Love. F1: Is

there genuine equality in your family?

Me: Yes. Same rules apply to both me and my sister. There is no differentiation among both of us.

F1: What do you mean by rules?

Me: Gave examples of rules about night outs etc.

F1: Who will be married first in your family? You or your sister? Me: Not sure about it. It will depend on who will be ready.

F1: When do you want to get married?

Me: I lied about this answer! I never want to get married but I gave them an answer about how I will do that when I am ready and all.

F1: Who should get married first, you or your sister? Me: I would prefer my sister to be married first.

F1: Why so?

Me: I couldn't think of a single sane reason for this question. I could not contradict my first answer. So, I gave a bullshit answer.

P1: What do you think about the social demographic of Japan

Me: Gave an answer about decline in working population, fall in GDP and all.

P2: Do you think that's because people are not getting married? Me: Yes but told Abenomics and how Japan may grow again.

P1: What is your opinion about Feminism and do you think it's important for the success of the society?

Me: Told.

P1: Talk about the areas in which Feminism is wrong or negative?

Me: Talked about the attack on Men because of "Man Spreading" and how it is wrong.

P2 (Surprised): Men were really attacked for that?

Me: Yes, I also told them about the locations of two of those recent attacks. P2(Talking to himself): That is wrong. Violence should not use in any form. Me: I couldn't agree more sir.

After a minute of awkward silence.

P1: Okay Karan. We are done with you. Do you have any questions for us? Me: I was already in a daze so I said no and thanked them.

Though the interview went in a weird direction, it was the best interview I had in this interview season. I was genuinely surprised by the nature of questions but I gave decent answers with proper facts. I was confident about my chances.

Interview Experience – 17

Date -24/02/18

Mumbai

WAT- Digital India is not for every Indian Asked

to write both side

Interview panel-4 3 Panelist

2-mid age P1 n P3

1-old age P2

P2: Tell me about yourself from schooling

Me: told script from schooling n work achievement etc. (without interruption) P1: Asked

about project I worked. And somewhat confused about it.

Me: Cleared confusion and explained properly. (satisfied) P2: what

you did after July 2017?

Me: Told wanted to give best shot for CAT so only studied.

P2: ok. Any specialization in your mind? What you want to do in next 5 years.

Me: Explained. Said I want to join IT industry once again new Role. (Not much satisfied. But I kept stance intact)

P1: Today there is more uncertainty in world of IT mostly for mid-level executives. Still why you want leave role of developer and join as manager?

Me: Told uncertainty is everywhere nothing is safe or secure. And at the same time, I have decided to pursue MBA from initial days of career after getting influenced by some managers in organization.

P1: ok. Tell me about your transition from Mechanical to IT after graduation?

Me: told frankly there were very few opportunities in core sector and Wipro offered job at the same time so I took it as new platform to learn and joined Wipro. Learned many new things etc.(convinced)

P3: Why can't you get the same role in Wipro?

Me: Talked about Wipro policy where you get a chance to choose after 5 years. but told It is totally dependent on technology that you have worked on and may face problems as well

P3: Why VGSoM

Me: Talked about electives in 3rd and 4th sem. Talked about how IIT presence help to learn more from IT sector and that eventually help me in My future managerial role.

P1 P2 P3: Thank you. Overall,

it was average

Interview Experience – 18

VgSOM Interview Experience 2019:

They had W.A.T and PI:

W.A.T:

In W.A.T, you will have a 3/4th text area of A4 size paper. So, you have to be crisp and short in terms of briefing your points.

Topic I had was: India need a Bullet Train. (Not a question mark) PI:

I attended PI of I.I.T Kanpur, I.I.M Nagpur, I.M.T Ghaziabad and VgSOM, and I must say VgSOM was the best. They were focused in both technical as well as managerial aspects in a candidate.

One of the recruiters was VgSOM ex-student who did PhD from IISc Bengaluru.

PI 1: Reading my profile (submitted while applying for the college), asked the scope of Block-chain Technology in Market (I was working in Blockchain Technology projects in my company).

PI 2 and PI 3 pitched in and we had a healthy debate on it. (Be thorough about your work profile, it is better if you can throw some numbers related to market trend of the work you are engaged in)

PI 1: Some more questions on my work experience.

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PI 2 (PhD Guy): You have done graduation in CS; you know some sorting algorithms. Me: Yes

PI 2: Explain Quick Sort?

Me: Explained the algorithm.

PI 2: Merge Sort and Insertion Sort?

Me: Explained as well, (I was lucky that I studied sorting algos a day before my interview) PI 1/PI 3: Any question you want to ask?

Me: Asked about scope of MBA for an IT guy, and can he do well if he takes Finance as minor (Wanted to do major in Analytics and Consulting)

End

Interview Experience – 19

WAT/GD: Facebook login is waste of time?

Organization of Thought: 10 Minute

GD: 10 Minute

Summary Writing: 5 minutes

People digressed from the topic completely. I was wondering do they even hear what they are saying? I remember a guy said logging in to Facebook is not waste of time. Because if you want a job with Facebook, you need to login first. (mind = blown.) Every time I said something someone cut me in after every sentence.

Such commotion, much chaos. Wow.

Average Interview time: 20 Minute Mine

Lasted for 25-30 minutes.

Interview Panel :4 Members (2 Faculty and 2 alum) Lady

prof - p1

Male prof - p2 alumni

- a1, a2

p1: - So first of all tell me the meaning of your name. me: - It means a person who lives in paradise.

p1: - toh! paradise! what is paradise? define paradise.

me: - okay. Paradise is place of eternal bliss. utopia. a place where everything is in perfect order.

p1: - so do you live in paradise? No first of all introduce yourself and then tell me if you live in paradise.

me: - Alright. *Introduced myself* And no I don't live in paradise.

p1- why not? you have a job, you have your parents, a house, car, aren't you happy? me: - yes I am happy. But happiness and grief are inevitable in this life and it's virtually impossible to be happy forever.

a1: - when I go home, my kid hugs me. that's bliss isn't it? me: - yes but that's momentary. It cannot be...

p2: - so you are a mechanical egg. tell me why a does a water hose move in opposite direction when water flows from it?

me: - explained conservation of momentum. a2: asked newtons laws

me: explained.

a1: - so why MBA?

me: - well, I want to work in a position of authority where I can... (cuts me off)

a1: oh, you want position of authority? you might just open up a Kirana store and you will get position of authority.

me: - yes I am a startup enthusiast as well. I did a couple of web startups back in college, rather failed startups, and look forward to doing more in future.

a1: Tell me more about your startups. me:

explained

a1: okay so it was like a combo of Facebook and WhatsApp.

me: kind of. since Facebook was blocked in our college I saw this as an opportunity to create my own.

a1: so, what other ideas do you have?

me: - explained my ideas for online advertisements, online education etc. and how there is still a lot of scope there.

a1: ok. how do plan on generating revenue?

me: - my initial focus is on how to gain traction and find the best way of developing repeatable and scalable business model. once that is accomplished, there are many ways of monetization.

a1: suppose I create an app exactly like WhatsApp but I don't charge anything like they do.. I guess \$2 per year? will that work?

me: - yeah I believe it will work. your USP will be better. if two products are same in all aspects people will choose the one which is free over the one which is not free.

a1: - Regarding your online advertisement idea. don't you think Facebook does the same? me: - Facebook and google both use contextual advertising unlike companies like busloads, ambrite etc. what I suggested was using the advantages of contextual advertisement and viral marketing in a portal like busloads. Big flashy irrelevant banners don't attract users but in fact they repel them.

a2: what other startups?

me: - an eBook sharing site for engineers, we had a huge collection of eBooks so we put it online on a server from where users can download as well as upload their own files.

a2: - how is it different from other file sharing sites

me: - most of the file sharing sites require registration first. and searching and often with many irrelevant results, download is often a cumbersome and tedious task. so, we simplified all this.

a1: - so how is MBA going to help you in this?

me: - My learning will help me avoid some common pitfalls and mistakes ... (cuts me off) a1: - you don't need an MBA for that. look at all those entrepreneurs..

me: - yes but not only will it help me improve my management skills but the connections I make here will be very helpful. For instance, if I need funding for my startup. I can use my connections to reach angel investors and VCs and pitch in my idea.

a1: - okay. so, you want connections. (Looked convinced)

p1: - on a scale of 1 to 10, how would you rate your confidence. me: - 9 .. or 8

p1: - isn't that overconfidence?

me: - I believe if I said 10 it would have been overconfidence. but nevertheless, I feel it is better to be overconfident than to be underconfident.

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p1: - have you lead a team anywhere?

me: - yes. on many occasions. I lead a team to a number of tech and biz events at Techfest at IIT Kanpur.

a1: - and your startups, were you the leader? me: -

yes I was.

p1: - should a leader be authoritative? don't you think your confidence makes you authoritative?

me: - No a leader should not be authoritative but he should be able to convince others about his opinions, ideas, suggestions. I am confident in what I know but I am never close to opinions or suggestions from others. I never impose my opinion on them.

a2: - I really like your advertisement idea. don't you think if you don't do something about it now, someone else might?

me: - yes there is a possibility but as of now I have a job and I don't get much time to spare. plus, it requires substantial funding and right now I can't afford that. but nevertheless, we have a team of motivated people we are looking forward to doing something pretty soon. everyone looked convinced.

p1: - what other hobbies? me: - I

like watching sitcoms. p1: - Indian

or western?

me: - western.

p1: - why not Indian? you do speak Hindi right? me: - yeah

but I only find western sitcoms humors. p1: - ok what else?

me: - i like reading. news, articles, blogs, current affairs. a1:- tell

me something about the govt. something recent

me:- explained the bills and ordinances. Insurance bill, land bill ,

FDI limit..etc. p1:- what is the difference between ordinance and bill?

me:- explained.

p1- can it be renewed more than once?

me:- i think it can be but i am not sure how many times..

p1:-okay.

a1 to p1:- ma'am would you like to ask something? p1:- No.

a1:- okay we are done.

thank you.

Interview Experience – 20

Interview Location : IIT Kharagpur Extension Centre, Salt Lake, Kolkata. Profile :

Computer Science Engineer, 2.5 years work ex at TCS

I had my interview scheduled in the morning slot. The reporting time was 8:00 AM. I reached there by 7:30. We were taken to the conference room in the 1st floor of the building. After the attendance, they distributed tags to all aspirants. This was followed by a video prepared by the admissions committee. We also interacted with an alumnus of VGSOM. After this we were divided into 4 panels, with 14 members in each panel. We were taken to different rooms for the WAT.

The WAT Topic was “Should training in paramilitary forces for 2 years be made compulsory for all citizens ?” We were given 15 minutes to write about the topic. Although there was no word limit, we were given 3/4th of an A4 size paper to write.

I was the 2nd last member in my panel. So, after a long wait of around 2 hours, I proceeded for my interview. There were 2 male panelists (P1 and P2).

P1 : Tell me something about yourself. Me :

Answered my well-prepared answer.

P1 : So, you teach students? How many students ? Which class ? Me :

Presently, 3 students of classes 3 and 4.

P2 : So, how do you explain them the concept of division?

Me : Talked about how I would ask them to divide a single bar of a Kit-Kat among themselves. Thereafter, I

would go into the mathematical terminologies. Also explained them how we can have a supposedly 10cm of Kit-Kat divided among three students, and the remaining 1 cm is actually the remainder.

P2 : Ok, tell me how would you teach them the concept of fractions.

Me : Talked about how I would ask them to fill 3 glasses of water from a bottle and then ask them how much part of water from the bottle each one would have.

P2 : Ok, tell me how would you teach them the concept of multiplication.

Me : Talked about how I would give them 2 sweets each and ask them to find the total number of sweets I need to have to make this distribution. Also, told them the concept of repetitive addition and how multiplication would help us calculate the value if the number of students were 50 instead of three. Thereafter, I would teach them multiplication tables.

P2 : Now, this one for you. Calculate the binary equivalent of 345. Me :

Calculated.

P2 : In which direction do you write the 1's and 0's ?

Me : From the bottom to the top, Sir.

P2 : What is the significance of 1's and 0's ?

Me : Told them a bit about digital signals. P2 asked me to explain in voltage terms. Explained.

P1 : Ok, calculate the value of $\log 100$ (to the base 2). Me :

Calculated.

P1 : Have you changed the bases ?

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Me : Yes, Sir and showed them how I approached this problem. P2 : Ok,

tell me something about cloud.

Me : Answered a bit about cloud computing and explained some of its advantages. P2 : You use

Facebook. Where is the data stored ?

Me : Answered.

P1 : Some general knowledge. How many CMs of states have become PM of the nation ? Me : Sir, Narendra Modi.

P1 : Yes, some more. Start counting. (They started laughing)

Me : I don't know, Sir.

P2 : Ok, we are done. Thank you. Me :

Thank you, Sir.

Interview Experience – 21

10/12/grad/CAT - 95/94.5/7.93/95% P1 -

Male - in 50s

- 1) Introduce yourself
- 2) Relevance of RBI policies for general public.
- 3) Repo, rev repo , CRR , SLR - and its present values.
- 4) why it is called repo rate ?

P2- Male -in 40s

I worked in a footwear industry.

- 1) Job role ? - quality & procurement
- 2) quality tests on footwears & why ?
- 3) six sigma & lean manufacturing methods & how it could be applied in your workplace?
- 4) How do you analyze the quality of your product?
- 5) Current condition of leather industry? why trend of leather footwear is declining?
- 6) How do you think , company can expand in a global level ?
- 7) How global trends vary in footwear industry?
- 8) How do you calculate the no of footwear to be manufactured, while entering into a new market?

P3 - Male in 30s

I'm an under graduate in Mechanical engg

- 1) refrigeration cycle .
- 2) Types of 4 link mechanism & application.
- 3) what is entropy? significance in real life.

Interview Experience – 22

VGSoM Interview Date :- 18.05.2020 (online)

Due to Covid, WAT was scrapped. PI had 60% weightage (20 % weightage of WAT was added to the initial weightage (40%) of PI)

AR= 26.87 / 40 (General Engineer Male)

2 years of work ex in Power Industry (Core Mechanical)

Duration: 25 mins

Morning slot : 10:45–11:10

Panelists (2) :- 1 Lady (Dean then- Prabina Rajib), 1 Male

L1:- tell me something about urself, ur work experience- ur role in the organization, ur extra curriculars, ur hobbies and in which field u want to do marketing. (All 5 questions thrown to me at a go)

Ans- I am Arghya, which is derived from a sanskrit word - meaning "offering to God". I am from Durgapur, and have done my schooling from here. I graduated in power engineering with mechanical specialization from NPTI in 2018. Post-graduation, I am associated with Thermax Ltd. for 2 yrs., currently functioning in the role of Assistant Project Manager, on a WHRB powerplant project. Being the direct point of contact to customer, I ensure project execution which involves activities like managing a cross functional team towards project deliverables, monitoring & controlling project activities, customer negotiation etc.

Apart from my daily routine, I take time from my daily activity to explore areas of my interest. I have always been excited about the upcoming startups, and how they are capturing the market. To gain insights in one such startup, I have taken up an additional work as an intern at an online firm called XXX (can't reveal here).

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In the past, I have associated with renowned NGOs, and worked towards fighting against various social challenges like reaching out to people who don't have basic healthcare facilities, spreading digital literacy in govt schools. In this lockdown, I was involved in spreading awareness about Covid in densely populated areas of the city, especially slums, which needs the most attention. Based on the donations we raised, we could distribute sanitizers and masks for at least 300 such people

In my free time, you will mostly find me watching cricket or binge-watching shows, or doing exercises to keep myself fit.

L2:- Since u r frm mechanical side, I will ask few basic questions. Tell me about tonnage of AC.

Ans- TOLD (they were satisfied)

L2:- If I am interested to buy a car, which one should i buy- petrol car or diesel car. Ans- Petrol

engine is based on otto cycle, theoretically more efficient than diesl cycle. ans- If u r looking to buy a car, based on efficiency, petrol car is best for u

But again, petrol is slightly expensive than diesel. So, if u r looking to use your car for a longer time, maybe cost wise u can outweigh the efficiency. So, i will suggest petrol engine, but depends on urn application

(Seemed fairly satisfied)

I2 :-Fairly simple questions on probability

a) if i pick a red card such that it is not queen, what is its probability? 24/52 (explained my approach in detail)

3 coins. Probability of getting at least 2 tails Was explaining my approach.

Total probability - unfavorable cases Cuts

me, and asks for answer



I told 5/8

Didn't seem convinced

(Actual answer - 4/8 i.e., 1/2 -I committed a silly mistake :p !!) Interviewer

had a mixed response at my answer

L2 :- Why is LPG cylinder cylindrical in shape, why not cuboid ?

Ans- Since, I had no clue. I told i am not sure, but if i am allowed to guess or not.

(Allowed)

and told a pretty vague answer. I chose to speak non sense instead of staying silent.

I told gas being lighter, it is easy to keep it in vertical position, being light, it will easily reach the destination source (lpg or welding position).

Ur answer don't have scientific basis. Why not cylinders in cube shape?

I reiterated my stupid answer again, and added, as I was not able to think anything out of this.

Response:- You are beating around the bush, but u don't have a complete answer !! L2 (male) was over. L1 makes a comeback.

L1 :- Why MBA in marketing?

Ans-After working for Thermax in the last 2 years, I interacted with various kind of people from Thermax to people from diff organizations-that includes vendors, contractors, customers. Interacting with them helped me gradually develop an understanding about the various departments of business and realized my interest towards marketing.

In order to gain further insights, I wanted to work in this domain to get some hands-on experience and get some practical exposure. So, when I got an opportunity to join EG as marketing intern alongside my job, I gleefully accepted the offer. Within a few weeks, I started enjoying my role. I saw immense learning opportunity in reaching out to new aspirants, understanding their expectations, convincing them about our services to offer, answering their queries and periodically working on the feedback received, acknowledging any scope for improvement. In order to sharpen my existing marketing acumen, and increase our digital outreach, I decided to do an online course on digital marketing, to get familiar with the various innovative techniques practiced in business today. I think with a specialization in marketing, I will be able to dive deeper into my interests and enhance my

skillset. This will help me grow myself in a role that suits my interest, and help me contribute to the organization I work for.

L1:- Ok, tell me some famous/organizations who earn revenue through marketing?

I started thinking and spoke about Search engine marketing in google, where we can buy ad space to promote our product

Stops..

L1 :- No think something new. The agencies which make revenue my marketing product of their clients..

ANS- I told google ads, or YouTube ads when we stream a video. Told me to think about more (before Facebook/INTERNET era)

I told about ad agencies Various newspapers, magazines , ad hoardings Stopped again Name some Indian people who are known for crafting good advertisements I had no clue.

May be, next time if u say about sales & marketing, u should think more on the personalities who r known for advertising.

Mam, i have heard about Philip Kotler and how he is famous in marketing fraternity.(DESPERATE TO MAKE A COMEBACK AFTER REPEATED ASSAULTS :P)

No, Philip Kotler is author. Did u hear about prison Joshi? Yes , i heard about him.

Ok, research about these people if u r really keen on a career in sales & marketing L1. I heard u

also mentioned about urn interests in book reading

Ans- no madam, i am not much into reading. My hobbies are cricket, especially that involves Indian team, binge watching tv series or movies

. Which movie did u see last team?

Ans- i was talking about thumbed ,how beautifully it was directed, how THE CONCEPT WAS SO UNIQUE AND APPEALING ... (Stopped midway)

L1 :- we are done. IF U HAVE Any questions for us.

Ans- i want to know why visor is very selective about its batch diversity. What is the thought process of sr.mgt team in considering only b.tech students eligible for applying in vgsom? Don't you think it affects peer learning-something which is considered very essential in MBA program?

Ans-answered.

Ok. Mam. It was nice talking to u Same

here can leave the meeting

Interview Experience – 23

CAT percentile: 91

Category: OBC - NC

Application Rating: Around 23

Background: 10th 83, 12th 82, B. Tech 79, 2 years experience in IT sector

We were waiting in a room and we were assigned different tags based on different panels. So each candidate has to go to different panels for WAT and PI. 15 can for each panel. I was last to be interviewed in my panel so had to wait for 2 hrs. Got to know that my panel was most chilled one.

WAT topic: Online education Vs Classroom education.

The space provided was very less, around 3/4th of a A4 sheet.

Then we went ahead for document verification.. nothing to submit just verification. Personal Interview

1. Introduce yourself
2. Find standard deviation of some numbers given.
3. Explain outliers
4. Difference between Regression and correlation

Few questions from my Btech stream(Electrical Engineering)

1. Which is Better series vs Parallel
2. Advantages of each one.

1. Who will win election in Bihar ? Discussion in caste politics and literacy etc (As I am from Bihar)

Interview Experience – 24

3 panelists: 2 M, 1 F.

98.8%tile

Workex of 19 months at M G MOTOR

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The weird part was that all three had their camera off. F: Hello

Priyanshi, pls introduce yourself

A: Told the routine answer by now.

F: Did you see the budget? And what is your say about it? M1: Tell me

abt your experience at your company?

A: Told abt my job role, my experience of Electric vehicle and abt my innovation projects. M1: How do you see the future of EV?

A: Told abt its benefits, cost implications, comparison with conventional vehicles. But also showed some data with the current target set by government for charging stations and penetration in the market.

Had told abt Hydrogen fuel cells

M2: But how should Hydrogen cells be considered along with EV?

A: Told abt current dependency of crude oil and so would happen for lithium ion batteries as the raw material is available in majority in China.

M2: If you had to buy an EV, a Hybrid or a conventional Gasoline car. Answered EV and reasons

M1: Asked me to develop a promotional scheme for Diesel or Gasoline car vs EV (Thanks to my

love for EV i had shown)

M2: Competitors of MG

M2: Why do you think we require charging stations? A:

Explained its technicalities.

M2: Majority of ppl cannot Park their cars in front of their homes and do not have a same parking slot? How will you solve this for EV charging?

A: Told about utilisation of spaces by installing charging stations at like place below bridged in case of my city, malls, generating revenue from parking area at bus station. Parking lots during night time, parking lots near the highway corridors for long journey.

That's it thank you

Do you have any questions?

Overall a very supportive and calm panelist.

Interview Experience – 25

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Date: 17-03-2019

Reporting Time: 2:00 PM

Venue: Centre for Excellence in Telecom Technology and Management (CETTM – MTNL), Technology Gardens, Hiranandani Gardens, Powai, Mumbai, Maharashtra 400076

WAT topic: Nature vs Nurture. Just simply going green wont help.

We were provided a sheet of paper where we were first asked to fill in our details and on the remaining 3/4th part of it below our details we were asked to write about the given topic.

We were strictly told not to write anything behind the page as it won't be considered. There was no restriction on the number of words and time allocated was 20 mins.

PI:

Personal interview was very short and lasted for 10–12 mins. There were 2 panelists and one of them was an alumni of VGSoM and other was the lecturer from the college.

Questions that were asked were:

1. Introduce yourself
2. What work do you do as a functional consultant
3. What is the difference between 1G,2G,3G,4G
4. Why were union Territories formed?
5. What is WiMAX technology?
6. Why wasnt WiMAX implemented in India?
7. Role of NITI Ayog in India?



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